

Message Text

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PAGE 01 JIDDA 07435 081238Z

42

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P 081210Z NOV 75
FM AMEMBASSY JIDDA
TO USDOC PRIORITY
INFO SECSTATE WASHDC 2824

UNCLAS JIDDA 7435

E.O. 11652: N/A
TAGS: BDIS, SA
SUBJECT: AL-SHARAF TRADING ESTABLISHMENT, P.O. BOX 3506, RIYADH
(WTDR 10/73 NO. 4667) VS. BERMAN INDUSTRIES, INC., 8631-46TH
AVE., S.W., SEATTLE, WASH. 98116
TEL. 206-938-1616)

1. FUAD ABDUL JALLIL AL FADHI, OWNER OF THE SUBJECT COMPLAIN-
ING FIRM, STATES THAT HE PLACED AN ORDER FOR MECIAL EQUIP-
MENT-DETECTOR FOR METAL IN POST-OPERATIVE CARE OF PATIENTS-
ON APRIL 10, 1975 ON BASIS OF PREVIOUS QUOTATIONS FROM
THE U.S. FIRM AND ITS ACKNOWLEDGED ACCEPTANCE OF THE
ORDER WITH C&F COSTS. THE EQUIPMENT WAS 25 UNITS OF THE
U.S. FIRM'S MODEL B 1-15.

2. ON BASIS OF HIS COMMUNICATIONS WITH U.S. FIRM, HE
PLACED A BID ON A SAUDI GOVERNMENT TENDER AND WON IT. HE
CONFIRMED THIS TO U.S. FIRM AND REQUESTED DELIVERY BY AIR-
FREIGHT WITH PAYMENT BY SIGHT DRAFT. BERMAN COMPANY CABLED
THANKS FOR ORDER NO. HLT/2/75/SUR-D AND QUOTED PAYMENT
AND TRANSPORT COSTS TOTAL \$28,796.96 DOLLARS NET 60
DAYS IN APRIL.

3. DESPITE REPEATED INQUIRIES ON THE PART OF THE SAUDI
FIRM, IT HAS NEITHER HAD DELIVERY, NOR HAD ANY REPLY TO
ITS URGENT APPEALS.

4. FIRM IS NOW BEING HARD-PRESSED BY SAUDI MINISTRY OF
HEALTH FOR DELIVERY AND HAS HAD PENALTY OF 4 PERCENT IM-
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POSED FOR DELAY. URGENTLY REQUESTS COMMERCE INQUIRY WHETHER

BERMAN FIRM STILL EXISTS OR WHY ORDER NOT FILLED. IT WILL
STILL TAKE EQUIPMENT BUT IN ANY CASE, WANTS TO HEAR FROM
FIRM SOONEST AS TO CAUSE OF DELAY.

5. CASE DOCUMENTATION AND OM BEING MAILED SEPARATELY.
EMBASSY WILL APPRECIATE RESULTS COMMERCE INQUIRY SOONEST.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 NOV 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975JIDDA07435
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750389-0484
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751162/aaaacdkh.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 15 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 SEP 2003 by chicheje>; APPROVED <23 FEB 2004 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AL-SHARAF TRADING ESTABLISHMENT, P.O. BOX 3506, RIYADH (WTDR 10/73 NO. 4667) VS. BERMAN INDUSTRIES, INC., 8631-46TH
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Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006